

BEHAVIOURAL EXCELLENCE SERIES

Effective Decision Making Proces

Training Description

Decision-making reflects how we perceive and evaluate the world, and our personality type deeply influences this process. Through interactive modules, participants will explore their natural decision-making patterns, understand how personality drives perception and judgment, and learn how to balance decisions using frameworks such as the MBTI Z-Model and Five Core Decision-Making Process. By the end of the workshop, participants will be able to make better, more inclusive decisions for both individual and team success.

Training Duration 2 Days

Who Should Attend?

▶ Managing Directors , General Manager and Head of Department

▶ Managers and Team Leaders

▶ HR professionals

▶ Online work teams

▶ Shopfloor ,supervisors and frontliners

▶ Anyone interested in understanding how to make better descission in various situations



Workshop Learning Objectives

By the end of this training, participants will be able to:

01 Understand the MBTI framework and identify their best-fit type.

02 Recognize how personality preferences influence decision-making.

03 Recognize how their personality type influences their perceptions and actions during a conflict.

04 Use the Z-Model to balance perception and judgment.

05 Understand decision-making through the function quadrant, temperament, and dominant lens.

06 Develop personal and team action plans for improved workplace decisions.

07 Design and validate a Competency Framework and Dictionary using BARS and STAR methodologies.